

EXHIBIT NO. 35

Metropolitan

**Exhibits of
Dean Foods Company by Evan Kinser
Milk Marketing Order Hearing
Docket No. AO-313-A48; DA-04-06
Kansas City, Missouri
December 8, 2004**

Exhibits A - E

Measures of Growth in Federal Milk Order Markets Selected Years, 1947 - 2002 *

Year	Number of Markets ^{1'}	Population of Federal Milk Marketing Areas	Number of Handlers ^{1'}	Number of Producers ^{2'}	Receipts of Producer Milk ^{3'}	Percentage of Producer Milk Used in Class I	Daily Deliveries of Milk per Producer
	Number	1,000	Number	Number	Million Pounds	Percent	Pounds
1947	29	----	991	135,830	14,980	65.5	302
1950	39	----	1,101	156,584	18,660	58.9	326
1955	63	46,963	1,483	188,611	28,948	62.3	420
1960	80	88,818	2,259	189,816	44,812	64.2	648
1965	73	102,351	1,891	158,077	54,444	63.5	944
1970	62	125,721	1,588	143,411	65,104	61.5	1,244
1975	56	150,666	1,315	123,855	69,249	57.9	1,532
1980	47	164,908	1,091	117,490	83,998	48.9	1,954
1985	44	176,440	884	116,765	97,762	43.2	2,294
1986	44	177,992	849	112,322	98,791	43.2	2,413
1987	43	180,374	797	105,882	98,182	43.7	2,542
1988	42	184,180	776	104,141	100,066	43.1	2,627
1989	41	185,919	748	100,291	95,871	45.2	2,614
1990	42	195,841	753	100,397	102,396	42.8	2,796
1991	40	198,409	722	100,267	103,252	43.6	2,821
1992	40	200,530	698	97,803	107,947	41.6	3,017
1993	38	199,604	675	92,934	103,979	43.1	3,073
1994	38	201,561	629	91,397	107,811	41.6	3,232
1995	33	207,548	571	88,717	108,548	41.5	3,350
1996	32	209,599	570	82,947	104,501	43.5	3,442
1997	31	208,379	570	78,422	105,224	42.7	3,676
1998	31	210,484	522	72,402	99,223	45.3	3,755
1999	31	212,118	487	69,008	104,479	43.3	4,148
2000	11	228,899	346	69,590	116,920	39.3	4,590
2001	11	231,487	350	66,423	120,223	38.2	4,959
2002	11	234,256	338	63,856	125,546	36.7	5,387

* Source: *Dairy Market News*, Volume 70, Report 16, AMS, USDA.

^{1'} End of year. The number of markets peaked at 83 in 1962. The number of handlers peaked at 2,314 in 1961.

^{2'} Average for year. The number of producers peaked at 192,947 in 1961.

^{3'} Beginning in 1989, due to disadvantageous price situations in some markets, handlers elected not to pool milk that normally would have been associated with the order. This has reduced, sometimes substantially, the volume of producer milk receipts reported for some markets.

B

Conversion to Grade A Milk Continues

In 2002, the general trend from Grade B to Grade A milk production continued, as shown in the table below. For the year, 98% of milk sold to plants and dealers in the United States was Grade A, up from 74% in 1970.

Grade A milk output in each of the seven states in the Upper Midwest Order, as a percentage of total milk production, also increased significantly during the 32-year period. Grade A milk accounted for 96% of total milk production in Min-

nesota and Wisconsin, up from 29% and 54%, respectively, in 1970. Minnesota and Wisconsin, however, continue to account for nearly half of the 3 billion pounds of Grade B milk produced in the United States in 2002.

Grade A Milk Production as a Percentage of Total Milk Production

	<u>U.S.</u>	<u>MI</u>	<u>IL</u>	<u>IA</u>	<u>WI</u>	<u>MN</u>	<u>SD</u>	<u>ND</u>
	%	%	%	%	%	%	%	%
1970	74	89	74	33	54	29	16	35
1975	80	95	79	47	64	45	20	36
1980	84	95	80	59	71	59	32	43
1985	87	97	83	67	75	67	43	48
1990	92	98	89	80	86	76	55	57
1995	95	98	94	88	92	89	58	57
1996	96	99	94	90	92	90	57	57
1997	97	99	95	94	93	92	60	59
1998	97	99	97	94	94	93	93	65
1999	98	99	98	96	94	94	93	69
2000	98	99	98	96	94	95	93	71
2001	98	99	98	97	95	95	93	73
2002	98	99	98	97	96	96	93	74

Source: "Milk Production, Disposition, and Income", NASS, USDA.

Upper Midwest Pool Statistics - April 2003

Market Class I Differential Rate	Pool Plants	Received at Pool Plants	Diverted to Pool and Nonpool Plants	Total	Location Adjustment to Producers	Class I Differential to Handlers	
						Pounds	Value
<i>Cwt.</i>	<i>Number</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>	<i>Value</i>	<i>Pounds</i>	<i>Value</i>
\$1.80	4	61,533,550	75,400	61,608,950	\$ 0	53,478,120	\$ 962,606
\$1.75	38	192,066,585	389,635,289	581,701,874	290,851	140,070,958	2,451,242
\$1.70	37	192,053,793	849,083,051	1,041,136,844	1,041,137	122,390,037	2,080,631
\$1.65	5	27,842,555	4,661,814	32,504,369	48,756	22,121,183	364,999
Other	0	0	145,805,028	145,805,028	291,346	0	0
Total	84	473,496,483	1,389,260,582	1,862,757,065	\$1,672,090	338,060,298	\$5,859,478

C-1



United States Department of Agriculture

Agricultural Marketing Service Dairy Programs

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FEBRUARY 2004 POOL PRICE ANNOUNCEMENT

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	43.6	828,222,597	\$14.84
Class II	18.5	352,575,518	12.90
Class III	28.8	548,195,445	11.89
Class IV	9.1	172,360,626	12.21
Total Producer Milk	100.0	1,901,354,186	

Producer Price Differential	\$2.06 /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$13.95 /cwt. @ Suffolk County, MA (Boston)

Protein Price	\$1.7911 /lb.
Butterfat Price	1.8518 /lb.
Other Solids Price	0.0090 /lb.
Nonfat Solids Price	0.6597 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL				
	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	811,366,436	\$9.80	79,513,910.73	
Butterfat	16,856,161	1.5369	25,906,233.84	
Less: Location Adjustment to Handlers			(2,641,959.27)	\$102,778,185.35
Class II— Butterfat	24,993,292	1.8588	46,457,531.19	
Nonfat Solids	29,673,111	0.7367	21,860,180.86	68,317,712.05
Class III— Butterfat	20,967,097	1.8518	38,826,870.20	
Protein	16,796,372	1.7911	30,083,981.92	
Other Solids	30,965,027	0.0090	278,685.29	69,189,537.41
Class IV— Butterfat	8,267,215	1.8518	15,309,228.76	
Nonfat Solids	14,881,963	0.6597	9,817,630.96	25,126,859.72
Total Classified Value				\$265,412,294.53
Add: Overage—All Classes				103,475.80
Inventory Reclassification—All Classes				498,441.35
Other Source Receipts	47,286			1,910.36
Less: Producer Component Valuations				(237,235,620.54)
Subtotal				\$28,780,501.50
Add: Location Adjustment to Producers				9,398,797.92
One-half Unobligated Balance—Producer Settlement Fund				1,917,154.63
Total Pool Milk & Aggregate Value	1,901,401,472			40,096,454.05
Less: Producer Settlement Fund—Reserve				(927,583.69)
Producer Price Differential		\$2.06		39,168,870.36
Statistical Uniform Price		\$13.95		

(Selected pool and price statistics on reverse side)



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**MARCH 2004
POOL PRICE ANNOUNCEMENT**

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	44.6	930,661,315	\$15.19
Class II	20.1	418,798,482	14.79
Class III	28.0	584,531,204	14.49
Class IV	7.3	152,332,685	14.10
Total Producer Milk	100.0	2,086,323,686	

Producer Price Differential	\$1.07 /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$15.56 /cwt. @ Suffolk County, MA (Boston)
Protein Price	\$2.0133 /lb.
Butterfat Price	2.3813 /lb.
Other Solids Price	0.0234 /lb.
Nonfat Solids Price	0.6634 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL				
	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	911,744,116	\$9.21	83,971,633.08	
Butterfat	18,917,199	1.8000	34,050,958.20	
Less: Location Adjustment to Handlers			(2,924,038.50)	\$115,098,552.91
Class II— Butterfat	28,867,821	2.3883	68,945,016.86	
Nonfat Solids	35,362,817	0.7400	26,168,484.58	95,113,501.44
Class III— Butterfat	22,012,328	2.3813	52,417,956.67	
Protein	17,788,056	2.0133	35,812,693.14	
Other Solids	33,148,729	0.0234	775,680.24	89,006,330.05
Class IV— Butterfat	7,446,459	2.3813	17,732,252.82	
Nonfat Solids	13,117,541	0.6634	8,702,176.73	26,434,429.55
Total Classified Value				\$325,652,813.95
Add: Overage—All Classes				75,379.12
Inventory Reclassification—All Classes				779,243.24
Other Source Receipts	132,891			2,242.74
Less: Producer Component Valuations				(314,739,902.14)
Subtotal				\$11,769,776.91
Add: Location Adjustment to Producers				10,277,464.15
One-half Unobligated Balance—Producer Settlement Fund				1,200,248.02
Total Pool Milk & Aggregate Value	2,086,456,577			23,247,489.08
Less: Producer Settlement Fund—Reserve				(922,403.67)
Producer Price Differential		\$1.07		22,325,085.41
Statistical Uniform Price		\$15.56		

(Selected pool and price statistics on reverse side)



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C-3

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APRIL 2004 POOL PRICE ANNOUNCEMENT

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	48.5	892,302,398	\$16.89
Class II	19.8	365,276,077	15.21
Class III	19.6	361,298,375	19.66
Class IV	12.1	221,879,839	14.57
Total Producer Milk	100.0	1,840,756,689	

Producer Price Differential	(\$2.38) /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$17.28 /cwt. @ Suffolk County, MA (Boston)

Protein Price	\$3.4465 /lb.
Butterfat Price	2.5013 /lb.
Other Solids Price	0.1042 /lb.
Nonfat Solids Price	0.6703 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	874,140,181	\$9.21	80,508,310.67	
Butterfat	18,162,217	2.2850	41,500,665.85	
Less: Location Adjustment to Handlers			(2,809,276.91)	\$119,199,699.68
Class II— Butterfat	26,154,668	2.5083	65,603,753.75	
Nonfat Solids	30,641,956	0.7400	22,675,047.44	88,278,801.19
Class III— Butterfat	14,237,070	2.5013	35,611,183.20	
Protein	10,863,359	3.4465	37,440,566.81	
Other Solids	20,456,744	0.1042	2,131,592.74	75,183,342.75
Class IV— Butterfat	8,892,867	2.5013	22,243,728.23	
Nonfat Solids	19,270,147	0.6703	12,916,779.52	35,160,507.75
Total Classified Value				\$317,822,351.37
Add: Overage—All Classes				57,690.73
Inventory Reclassification—All Classes				442,604.23
Other Source Receipts	105,484			0.00
Less: Producer Component Valuations				(370,853,173.46)
Subtotal				(\$52,530,527.13)
Add: Location Adjustment to Producers				8,409,917.87
One-half Unobligated Balance—Producer Settlement Fund				1,083,368.98
Total Pool Milk & Aggregate Value	1,840,862,173			(43,037,240.28)
Less: Producer Settlement Fund—Reserve				(775,279.47)
Producer Price Differential		(\$2.38)		(43,812,519.75)
Statistical Uniform Price		\$17.28		

(Selected pool and price statistics on reverse side)

C-4



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MAY 2004 POOL PRICE ANNOUNCEMENT

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	44.8	848,154,904	\$22.90
Class II	20.4	387,282,405	15.03
Class III	17.1	324,100,801	20.58
Class IV	17.7	335,506,618	14.50
Total Producer Milk	100.0	1,895,044,728	

Producer Price Differential	(\$0.74) /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$19.84 /cwt. @ Suffolk County, MA (Boston)

Protein Price	\$3.7639 /lb.
Butterfat Price	2.4282 /lb.
Other Solids Price	0.1444 /lb.
Nonfat Solids Price	0.6913 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	831,146,399	\$14.75	122,594,093.85	
Butterfat	17,008,505	2.4762	42,116,460.08	
Less: Location Adjustment to Handlers			(2,649,271.66)	\$162,061,282.45
Class II— Butterfat	27,093,636	2.4352	65,978,422.38	
Nonfat Solids	32,373,720	0.7489	24,244,678.93	90,223,101.31
Class III— Butterfat	13,164,261	2.4282	31,965,458.58	
Protein	9,598,352	3.7639	36,127,237.10	
Other Solids	18,341,601	0.1444	2,648,527.18	70,741,222.86
Class IV— Butterfat	10,721,177	2.4282	26,033,162.00	
Nonfat Solids	29,204,689	0.6913	20,189,201.56	46,222,363.56
Total Classified Value				\$369,247,970.18
Add: Overage—All Classes				496,785.84
Inventory Reclassification—All Classes				265,053.36
Other Source Receipts	55,088			1,145.83
Less: Producer Component Valuations				(392,620,342.35)
Subtotal				(\$22,609,387.14)
Add: Location Adjustment to Producers				8,530,953.04
One-half Unobligated Balance—Producer Settlement Fund				904,455.58
Total Pool Milk & Aggregate Value	1,895,099,816			(13,173,978.52)
Less: Producer Settlement Fund—Reserve				(849,760.10)
Producer Price Differential		(\$0.74)		(14,023,738.62)
Statistical Uniform Price		\$19.84		

(Selected pool and price statistics on reverse side)



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C-5

JUNE 2004 POOL PRICE ANNOUNCEMENT

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	45.8	818,054,434	\$24.38
Class II	22.2	396,137,170	14.31
Class III	18.1	322,430,376	17.68
Class IV	13.9	248,129,406	13.72
Total Producer Milk	100.0	1,784,751,386	

Producer Price Differential	\$2.02 /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$19.70 /cwt. @ Suffolk County, MA (Boston)

Protein Price	\$3.1086 /lb.
Butterfat Price	2.1768 /lb.
Other Solids Price	0.1339 /lb.
Nonfat Solids Price	0.7026 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	801,407,999	\$16.23	130,068,518.24	
Butterfat	16,646,435	2.4905	41,457,946.37	
Less: Location Adjustment to Handlers			(2,546,480.66)	\$168,979,983.98
Class II— Butterfat	26,844,766	2.1838	58,623,600.00	
Nonfat Solids	33,087,367	0.7678	25,404,480.38	84,028,080.38
Class III— Butterfat	12,087,768	2.1768	26,312,653.38	
Protein	9,553,926	3.1086	29,699,334.40	
Other Solids	18,290,792	0.1339	2,449,137.08	58,461,124.86
Class IV— Butterfat	7,726,267	2.1768	16,818,537.98	
Nonfat Solids	21,530,332	0.7026	15,127,211.26	31,945,749.24
Total Classified Value				\$343,414,938.46
Add: Overage—All Classes				50,284.53
Inventory Reclassification—All Classes				(112,839.15)
Other Source Receipts	41,976			2,371.65
Less: Producer Component Valuations				(315,658,112.57)
Subtotal				\$27,696,642.92
Add: Location Adjustment to Producers				8,171,309.19
One-half Unobligated Balance—Producer Settlement Fund				906,112.11
Total Pool Milk & Aggregate Value	1,784,793,362			36,774,064.22
Less: Producer Settlement Fund—Reserve				(721,238.39)
Producer Price Differential		\$2.02		36,052,825.83
Statistical Uniform Price		\$19.70		

(Selected pool and price statistics on reverse side)

C-6



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JULY 2004 POOL PRICE ANNOUNCEMENT

Producer Milk	Percent	Pounds	Minimum Class Price
Class I	43.4	865,366,308	\$21.20
Class II	19.2	383,025,504	14.00
Class III	25.0	499,088,940	14.85
Class IV	12.4	248,513,606	13.31
Total Producer Milk	100.0	1,995,994,358	

Producer Price Differential	\$2.79 /cwt. @ Suffolk County, MA (Boston)
Statistical Uniform Price	\$17.64 /cwt. @ Suffolk County, MA (Boston)

Protein Price	\$2.3625 /lb.
Butterfat Price	2.0543 /lb.
Other Solids Price	0.1048 /lb.
Nonfat Solids Price	0.7042 /lb.

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	Product Pounds	Price per cwt./lb.	Component Value	Total Value
Class I— Skim	847,638,573	\$14.20	120,364,677.37	
Butterfat	17,727,735	2.1413	37,960,398.96	
Less: Location Adjustment to Handlers			(2,676,183.63)	\$155,648,892.70
Class II— Butterfat	28,284,360	2.0613	58,302,551.22	
Nonfat Solids	31,722,526	0.7811	24,778,465.06	83,081,016.28
Class III— Butterfat	17,895,152	2.0543	36,762,010.75	
Protein	14,751,466	2.3625	34,850,338.47	
Other Solids	28,262,550	0.1048	2,961,915.24	74,574,264.46
Class IV— Butterfat	6,853,481	2.0543	14,079,105.99	
Nonfat Solids	21,636,522	0.7042	15,236,438.79	29,315,544.78
Total Classified Value				\$342,619,718.22
Add: Overage—All Classes				40,774.12
Inventory Reclassification—All Classes				80,982.59
Other Source Receipts	127,800			7,789.21
Less: Producer Component Valuations				(296,602,354.71)
Subtotal				\$46,146,909.43
Add: Location Adjustment to Producers				9,846,232.71
One-half Unobligated Balance—Producer Settlement Fund				579,922.10
Total Pool Milk & Aggregate Value	1,996,122,158			56,573,064.24
Less: Producer Settlement Fund—Reserve				(881,255.99)
Producer Price Differential		\$2.79		55,691,808.25
Statistical Uniform Price		\$17.64		

(Selected pool and price statistics on reverse side)

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Class III % Variance Summary

	Northeast (#1)	Upper Midwest (#30)	Central (#32)	Mid-East (#33)	Pacific Northwest (#124)
January	0.04%	0.15%	0.64%	0.66%	0.02%
February	0.02%	0.06%	0.35%	0.72%	0.05%
March	0.03%	6.86%	2.56%	0.88%	0.05%
April	0.23%	9.16%	5.36%	2.92%	1.72%
May	0.32%	8.27%	5.69%	3.02%	1.74%
June	0.32%	0.09%	0.27%	0.58%	0.10%
July	0.09%	6.46%	3.38%	1.67%	1.85%
August	0.07%	6.99%	4.43%	1.30%	1.30%
September	0.07%	10.96%	3.89%	0.85%	1.96%
October	0.02%	7.26%	2.13%	0.74%	1.82%
November	0.01%	2.87%	0.34%	0.02%	0.90%
December	0.01%	0.13%	0.24%	0.00%	0.03%
Annual	0.12%	5.74%	2.73%	1.28%	1.10%

Northeast (#1)

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$2.30	2,148,026,281	27.44%
Feb-00	\$2.67	2,034,365,303	27.42%
Mar-00	\$2.85	2,182,379,017	27.93%
Apr-00	\$3.05	2,091,375,434	30.19%
May-00	\$3.53	2,117,339,712	28.97%
Jun-00	\$3.79	1,948,959,188	30.15%
Jul-00	\$2.86	1,988,282,432	31.76%
Aug-00	\$3.26	1,918,227,822	30.36%
Sep-00	\$2.87	1,835,293,490	28.85%
Oct-00	\$3.30	1,894,883,458	27.30%
Nov-00	\$4.79	1,858,827,106	28.49%
Dec-00	\$4.35	1,954,445,579	29.44%
Jan-01	\$3.77	2,050,694,350	30.58%
Feb-01	\$3.35	1,898,387,547	31.32%
Mar-01	\$3.08	2,156,700,035	31.38%
Apr-01	\$3.18	2,048,908,967	33.50%
May-01	\$2.49	2,195,909,626	33.49%
Jun-01	\$2.06	2,066,568,432	34.00%
Jul-01	\$1.75	2,125,209,790	33.13%
Aug-01	\$1.98	2,036,666,188	31.63%
Sep-01	\$1.86	1,975,636,686	30.16%
Oct-01	\$1.44	1,987,619,382	27.71%
Nov-01	\$3.97	1,937,380,849	28.57%
Dec-01	\$1.92	2,077,552,972	29.32%
Jan-02	\$1.94	2,205,226,476	31.64%
Feb-02	\$1.85	2,008,416,769	29.80%
Mar-02	\$2.40	2,288,786,211	32.17%
Apr-02	\$2.09	2,241,080,935	31.66%
May-02	\$1.81	2,282,160,763	31.36%
Jun-02	\$2.29	2,134,644,482	32.29%
Jul-02	\$2.72	2,188,037,746	32.38%
Aug-02	\$2.62	2,047,898,110	30.87%
Sep-02	\$2.28	1,926,093,716	28.41%
Oct-02	\$1.68	1,973,574,814	26.94%
Nov-02	\$2.47	1,970,843,127	29.61%
Dec-02	\$2.50	2,091,664,047	30.58%
Jan-03	\$2.41	2,058,167,045	28.40%
Feb-03	\$2.13	1,901,333,685	28.18%

Upper Midwest (#30)

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$0.43	2,432,631,877	80.90%
Feb-00	\$0.56	2,268,652,983	81.10%
Mar-00	\$0.64	2,260,589,375	79.50%
Apr-00	\$0.74	2,068,776,693	78.97%
May-00	\$0.90	2,084,936,796	78.60%
Jun-00	\$0.97	1,933,112,526	78.50%
Jul-00	\$0.70	1,917,181,710	79.00%
Aug-00	\$0.84	1,852,004,228	77.30%
Sep-00	\$0.70	1,708,010,895	75.70%
Oct-00	\$0.86	1,637,673,002	74.90%
Nov-00	\$1.43	1,593,957,163	74.30%
Dec-00	\$1.23	1,656,994,511	75.50%
Jan-01	\$1.03	1,728,736,411	76.78%
Feb-01	\$0.88	1,578,785,477	76.79%
Mar-01	\$0.78	1,725,679,015	76.51%
Apr-01	\$0.83	1,687,209,721	77.52%
May-01	\$0.67	1,599,966,911	75.47%
Jun-01	\$0.50	1,513,843,666	75.80%
Jul-01	\$0.45	1,500,617,822	74.46%
Aug-01	\$0.51	1,558,068,142	73.33%
Sep-01	\$0.38	1,786,596,598	75.05%
Oct-01	\$0.15	1,783,510,014	73.02%
Nov-01	\$1.14	1,765,760,577	76.20%
Dec-01	\$0.39	1,833,502,676	76.87%
Jan-02	\$0.43	1,945,439,428	77.37%
Feb-02	\$0.41	1,616,547,309	76.27%
Mar-02	\$0.60	1,827,579,616	77.60%
Apr-02	\$0.50	1,779,353,117	76.45%
May-02	\$0.48	1,621,191,690	73.52%
Jun-02	\$0.63	1,545,723,290	76.66%
Jul-02	\$0.80	1,512,635,339	74.93%
Aug-02	\$0.66	1,729,723,547	76.87%
Sep-02	\$0.54	1,650,666,302	75.57%
Oct-02	\$0.31	1,573,687,977	71.08%
Nov-02	\$0.59	1,679,119,210	75.25%
Dec-02	\$0.59	1,824,896,754	77.50%
Jan-03	\$0.58	1,845,755,097	76.02%
Feb-03	\$0.47	1,729,116,538	74.15%

Central (#32)

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$1.18	1,103,361,783	41.05%
Feb-00	\$1.46	1,038,565,671	45.91%
Mar-00	\$1.37	1,318,780,261	54.45%
Apr-00	\$1.43	1,340,640,915	60.23%
May-00	\$1.59	1,427,450,492	63.24%
Jun-00	\$1.70	1,371,692,729	63.32%
Jul-00	\$1.29	1,441,516,161	63.20%
Aug-00	\$1.48	1,418,648,542	61.24%
Sep-00	\$1.21	1,331,781,248	59.15%
Oct-00	\$1.38	1,454,089,082	61.27%
Nov-00	\$2.28	1,386,780,662	60.60%
Dec-00	\$2.01	1,402,889,095	61.81%
Jan-01	\$1.86	1,410,871,362	60.25%
Feb-01	\$1.55	1,293,012,353	61.75%
Mar-01	\$1.32	1,543,238,051	63.87%
Apr-01	\$1.36	1,516,723,915	65.62%
May-01	\$0.97	1,578,678,199	67.88%
Jun-01	\$0.77	1,572,056,252	65.37%
Jul-01	\$0.68	1,584,849,478	62.81%
Aug-01	\$0.74	1,528,859,223	60.58%
Sep-01	\$0.66	1,407,789,955	59.05%
Oct-01	\$0.32	1,441,911,045	56.89%
Nov-01	\$1.86	1,434,872,828	57.66%
Dec-01	\$0.66	1,522,956,093	59.81%
Jan-02	\$0.74	1,516,578,433	58.16%
Feb-02	\$0.69	1,387,985,439	58.21%
Mar-02	\$1.01	1,559,345,766	60.51%
Apr-02	\$0.83	1,557,881,837	60.00%
May-02	\$0.65	1,613,784,332	59.92%
Jun-02	\$0.91	1,587,255,814	63.35%
Jul-02	\$1.11	1,588,738,168	66.85%
Aug-02	\$1.04	1,561,311,884	65.57%
Sep-02	\$0.82	1,523,330,705	62.42%
Oct-02	\$0.46	1,623,134,602	61.39%
Nov-02	\$0.90	1,543,882,035	64.69%
Dec-02	\$0.93	1,636,608,661	66.79%
Jan-03	\$0.89	1,676,983,925	63.50%
Feb-03	\$0.75	1,594,634,263	61.42%

Northeast (#1)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$2.32	2,149,837,659	29.05%
Apr-03	\$2.04	2,109,293,336	28.47%
May-03	\$1.89	2,176,918,745	27.99%
Jun-03	\$1.91	2,002,384,113	30.69%
Jul-03	\$0.68	2,016,823,857	29.96%
Aug-03	(\$0.08)	1,943,357,322	28.30%
Sep-03	\$0.71	1,882,434,862	26.38%
Oct-03	\$0.82	1,922,808,745	25.92%
Nov-03	\$1.48	1,860,011,501	27.20%
Dec-03	\$2.52	2,014,829,516	28.00%
Jan-04	\$1.97	1,992,658,273	26.50%
Feb-04	\$2.06	1,901,354,186	28.83%
Mar-04	\$1.07	2,086,323,686	28.02%
Apr-04	(\$2.38)	1,840,756,689	19.63%
May-04	(\$0.74)	1,895,044,728	17.10%
Jun-04	\$2.02	1,784,751,386	18.07%
Jul-04	\$2.79	1,995,994,358	25.00%
Aug-04	\$1.53	1,890,546,463	24.16%
Sep-04	\$1.34	1,788,269,996	22.70%
Oct-04	\$1.91	1,829,732,009	23.50%

	Variance
Jan	0.04%
Feb	0.02%
Mar	0.03%
Apr	0.23%
May	0.32%
Jun	0.32%
Jul	0.09%
Aug	0.07%
Sep	0.07%
Oct	0.02%
Nov	0.01%
Dec	0.01%
ALL	0.12%

Upper Midwest (#30)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$0.54	1,937,161,183	77.25%
Apr-03	\$0.46	1,862,757,065	76.81%
May-03	\$0.40	1,936,525,390	77.89%
Jun-03	\$0.38	1,933,173,669	77.37%
Jul-03	(\$0.41)	660,022,947	11.58%
Aug-03	(\$1.58)	644,121,697	8.35%
Sep-03	(\$1.07)	644,034,969	5.73%
Oct-03	(\$0.88)	657,354,331	4.76%
Nov-03	(\$0.07)	1,039,316,537	36.17%
Dec-03	\$0.54	2,128,405,383	68.53%
Jan-04	\$0.37	2,209,207,134	68.87%
Feb-04	\$0.47	1,944,216,880	74.44%
Mar-04	\$0.21	675,051,623	12.30%
Apr-04	(\$4.11)	608,028,839	1.81%
May-04	(\$1.97)	662,635,115	4.61%
Jun-04	\$0.30	2,113,701,569	69.79%
Jul-04	\$0.72	2,202,121,759	70.78%
Aug-04	\$0.22	2,001,525,668	68.15%
Sep-04	\$0.13	1,290,343,653	10.09%
Oct-04	\$0.31	1,977,452,011	68.60%

	Variance
Jan	0.15%
Feb	0.06%
Mar	6.86%
Apr	9.16%
May	8.27%
Jun	0.09%
Jul	6.46%
Aug	6.99%
Sep	10.96%
Oct	7.26%
Nov	2.87%
Dec	0.13%
ALL	5.74%

Central (#32)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$0.97	1,486,925,127	57.76%
Apr-03	\$0.81	1,462,781,366	57.23%
May-03	\$0.70	1,479,058,440	56.62%
Jun-03	\$0.69	1,405,942,584	58.37%
Jul-03	(\$0.29)	759,812,679	17.14%
Aug-03	(\$1.28)	653,469,208	8.28%
Sep-03	(\$0.38)	710,663,288	16.79%
Oct-03	(\$0.16)	781,643,074	22.44%
Nov-03	\$0.20	1,159,348,117	48.86%
Dec-03	\$1.04	1,240,148,177	53.13%
Jan-04	\$0.69	1,274,937,362	51.31%
Feb-04	\$0.77	1,163,472,469	54.04%
Mar-04	\$0.14	712,291,427	19.88%
Apr-04	(\$4.02)	612,334,670	3.31%
May-04	(\$2.18)	651,952,241	3.03%
Jun-04	\$0.55	1,234,643,605	50.90%
Jul-04	\$1.18	1,271,623,109	48.74%
Aug-04	\$0.42	1,230,790,992	49.66%
Sep-04	\$0.21	759,355,181	23.75%
Oct-04	\$0.54	1,204,175,137	50.40%

	Variance
Jan	0.64%
Feb	0.35%
Mar	2.56%
Apr	5.36%
May	5.69%
Jun	0.27%
Jul	3.38%
Aug	4.43%
Sep	3.89%
Oct	2.13%
Nov	0.34%
Dec	0.24%
ALL	2.73%

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Mid-East (#33)

Pacific Northwest (#124)

Western (#135)

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$1.57	1,123,688,063	22.50%
Feb-00	\$1.98	1,057,524,752	23.69%
Mar-00	\$2.14	1,165,677,993	23.83%
Apr-00	\$2.36	1,104,797,187	26.76%
May-00	\$2.84	1,133,688,352	27.19%
Jun-00	\$2.92	1,114,460,849	30.54%
Jul-00	\$2.02	1,213,318,539	31.86%
Aug-00	\$2.36	1,184,684,465	30.84%
Sep-00	\$1.77	1,259,412,458	33.54%
Oct-00	\$2.02	1,313,325,148	38.76%
Nov-00	\$3.34	1,264,415,828	39.75%
Dec-00	\$2.79	1,245,776,246	43.48%
Jan-01	\$2.55	1,385,170,073	41.75%
Feb-01	\$2.01	1,195,216,203	46.72%
Mar-01	\$1.82	1,338,060,577	46.75%
Apr-01	\$1.88	1,306,014,576	49.04%
May-01	\$1.29	1,473,337,807	52.87%
Jun-01	\$0.95	1,585,679,090	50.65%
Jul-01	\$0.78	1,651,285,026	48.01%
Aug-01	\$0.99	1,539,609,595	43.57%
Sep-01	\$0.97	1,322,875,136	38.25%
Oct-01	\$0.43	1,424,684,484	39.71%
Nov-01	\$2.48	1,448,079,744	43.40%
Dec-01	\$0.84	1,558,633,345	44.97%
Jan-02	\$1.01	1,425,615,401	40.99%
Feb-02	\$0.83	1,473,522,817	43.26%
Mar-02	\$1.28	1,575,860,733	49.18%
Apr-02	\$1.07	1,557,399,480	50.21%
May-02	\$0.81	1,735,209,311	48.87%
Jun-02	\$1.15	1,629,156,146	51.87%
Jul-02	\$1.52	1,430,119,939	54.52%
Aug-02	\$1.65	1,359,531,976	38.94%
Sep-02	\$1.17	1,398,730,094	41.95%
Oct-02	\$0.60	1,469,727,143	40.89%
Nov-02	\$1.33	1,320,780,001	42.48%
Dec-02	\$1.38	1,363,662,664	43.55%
Jan-03	\$1.27	1,462,858,327	44.52%
Feb-03	\$1.06	1,387,769,255	42.44%

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$1.06	581,199,990	32.41%
Feb-00	\$1.52	549,471,886	31.82%
Mar-00	\$1.63	594,152,814	31.65%
Apr-00	\$1.90	586,406,991	31.69%
May-00	\$2.33	494,184,014	38.40%
Jun-00	\$2.45	479,535,967	39.37%
Jul-00	\$1.53	614,029,807	33.76%
Aug-00	\$1.81	615,317,025	33.32%
Sep-00	\$1.35	598,367,378	35.60%
Oct-00	\$1.77	604,838,646	34.89%
Nov-00	\$3.23	525,949,881	37.40%
Dec-00	\$2.90	532,104,925	37.64%
Jan-01	\$2.35	601,072,510	33.72%
Feb-01	\$2.08	498,919,865	37.57%
Mar-01	\$1.92	540,851,627	36.48%
Apr-01	\$1.99	524,560,164	38.75%
May-01	\$1.29	630,634,512	33.99%
Jun-01	\$0.76	622,741,814	34.29%
Jul-01	\$0.34	643,972,386	34.09%
Aug-01	\$0.44	628,277,150	33.47%
Sep-01	\$0.44	610,209,311	34.30%
Oct-01	(\$0.22)	565,416,417	27.48%
Nov-01	\$1.99	600,607,087	34.77%
Dec-01	\$0.55	620,351,191	36.09%
Jan-02	\$0.66	628,482,107	35.80%
Feb-02	\$0.51	592,680,180	36.98%
Mar-02	\$1.08	663,171,807	36.52%
Apr-02	\$0.79	658,081,439	36.01%
May-02	\$0.53	690,360,130	35.67%
Jun-02	\$0.91	668,305,472	36.64%
Jul-02	\$1.33	677,456,351	36.42%
Aug-02	\$1.12	680,410,902	36.69%
Sep-02	\$0.74	644,236,287	36.77%
Oct-02	\$0.22	658,188,972	36.57%
Nov-02	\$1.00	608,377,932	35.31%
Dec-02	\$1.07	653,964,184	36.25%
Jan-03	\$0.98	620,224,370	31.69%
Feb-03	\$0.78	564,546,062	32.95%

	Producer Price Differential	Producer Receipts	Class III Utilization
Jan-00	\$1.06	322,551,577	43.02%
Feb-00	\$1.39	302,553,579	43.14%
Mar-00	\$1.48	367,224,598	43.45%
Apr-00	\$1.35	391,958,643	57.65%
May-00	\$1.47	388,082,261	63.87%
Jun-00	\$1.55	381,926,373	65.05%
Jul-00	\$1.07	392,873,015	65.89%
Aug-00	\$1.40	308,452,042	62.21%
Sep-00	\$1.18	290,936,625	58.49%
Oct-00	\$1.47	295,054,762	57.62%
Nov-00	\$2.11	306,125,265	61.64%
Dec-00	\$1.83	300,744,685	63.20%
Jan-01	\$1.71	327,449,974	62.74%
Feb-01	\$1.52	293,798,204	62.67%
Mar-01	\$1.47	300,209,737	60.27%
Apr-01	\$1.35	339,073,167	66.54%
May-01	\$0.91	394,382,475	67.47%
Jun-01	\$0.65	459,467,224	54.27%
Jul-01	\$0.44	447,362,300	48.54%
Aug-01	\$0.49	456,502,752	46.73%
Sep-01	\$0.42	447,492,060	46.23%
Oct-01	(\$0.25)	296,359,432	14.97%
Nov-01	\$1.56	453,390,508	47.14%
Dec-01	\$0.53	461,446,703	48.03%
Jan-02	\$0.57	476,831,743	48.75%
Feb-02	\$0.46	450,718,859	50.99%
Mar-02	\$0.91	349,020,202	64.29%
Apr-02	\$0.69	495,440,866	51.95%
May-02	\$0.49	485,866,624	51.11%
Jun-02	\$0.78	510,046,764	56.99%
Jul-02	\$0.93	436,056,006	71.76%
Aug-02	\$0.81	455,262,779	70.58%
Sep-02	\$0.63	540,017,718	55.23%
Oct-02	\$0.29	470,152,671	48.44%
Nov-02	\$0.81	434,775,366	67.05%
Dec-02	\$0.76	448,286,597	69.87%
Jan-03	\$0.71	507,836,998	60.78%
Feb-03	\$0.63	465,354,135	61.69%

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Mid-East (#33)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$1.25	1,456,794,004	44.25%
Apr-03	\$1.06	1,473,347,133	43.31%
May-03	\$0.92	1,533,494,933	42.96%
Jun-03	\$0.88	1,430,012,110	44.72%
Jul-03	(\$0.10)	1,018,281,231	18.05%
Aug-03	(\$1.20)	1,008,111,701	13.70%
Sep-03	(\$0.37)	1,006,231,769	15.52%
Oct-03	(\$0.14)	1,080,180,335	19.80%
Nov-03	\$0.46	1,437,527,461	42.15%
Dec-03	\$1.39	1,455,682,452	43.38%
Jan-04	\$0.90	1,513,107,915	42.86%
Feb-04	\$0.98	1,407,841,795	45.64%
Mar-04	\$0.19	1,297,378,521	34.54%
Apr-04	(\$3.78)	873,281,637	5.13%
May-04	(\$1.59)	919,098,310	5.45%
Jun-04	\$0.88	1,552,299,810	46.89%
Jul-04	\$1.70	1,487,386,148	43.88%
Aug-04	\$0.57	1,546,147,073	44.61%
Sep-04	\$0.34	1,336,478,470	36.28%
Oct-04	\$0.73	1,545,776,665	44.11%

	Variance
Jan	0.66%
Feb	0.72%
Mar	0.88%
Apr	2.92%
May	3.02%
Jun	0.58%
Jul	1.67%
Aug	1.30%
Sep	0.85%
Oct	0.74%
Nov	0.02%
Dec	0.00%
ALL	1.28%

Pacific Northwest (#124)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$1.02	644,063,865	34.13%
Apr-03	\$0.80	625,726,509	33.95%
May-03	\$0.67	642,190,976	33.74%
Jun-03	\$0.62	620,181,306	34.11%
Jul-03	(\$0.85)	411,485,487	0.40%
Aug-03	(\$2.14)	415,182,551	6.14%
Sep-03	(\$1.76)	371,686,360	0.79%
Oct-03	(\$1.34)	376,914,747	0.92%
Nov-03	(\$0.52)	428,862,717	14.02%
Dec-03	\$0.60	615,390,840	33.17%
Jan-04	\$0.46	614,176,073	34.33%
Feb-04	\$0.78	580,717,007	34.83%
Mar-04	\$0.06	600,834,267	31.20%
Apr-04	(\$4.32)	414,368,058	2.87%
May-04	(\$3.18)	439,531,111	2.78%
Jun-04	(\$0.23)	593,694,655	29.56%
Jul-04	\$0.89	647,997,621	33.01%
Aug-04	\$0.11	619,800,378	34.26%
Sep-04	(\$0.28)	481,232,360	17.59%
Oct-04	\$0.24	617,207,024	35.59%

	Variance
Jan	0.02%
Feb	0.05%
Mar	0.05%
Apr	1.72%
May	1.74%
Jun	0.10%
Jul	1.85%
Aug	1.30%
Sep	1.96%
Oct	1.82%
Nov	0.90%
Dec	0.03%
ALL	1.10%

Western (#135)

	Producer Price Differential	Producer Receipts	Class III Utilization
Mar-03	\$0.77	442,592,472	70.74%
Apr-03	\$0.54	563,860,776	76.62%
May-03	\$0.48	639,841,403	70.68%
Jun-03	\$0.49	605,308,760	70.53%
Jul-03	(\$0.34)	176,100,467	2.63%
Aug-03	(\$1.70)	183,719,310	1.89%
Sep-03	(\$0.90)	168,058,351	2.43%
Oct-03	(\$0.63)	174,721,753	2.19%
Nov-03	(\$0.06)	209,730,158	22.74%
Dec-03	\$0.78	435,987,373	64.57%
Jan-04	\$0.52	476,492,551	63.46%
Feb-04	\$0.64	454,621,369	66.43%
Mar-04	\$0.20	165,170,026	5.17%
Apr-04		Order Terminated	
May-04		Order Terminated	
Jun-04		Order Terminated	
Jul-04		Order Terminated	
Aug-04		Order Terminated	
Sep-04		Order Terminated	
Oct-04		Order Terminated	

	Variance
Jan	0.69%
Feb	0.74%
Mar	5.57%
Apr	0.87%
May	0.55%
Jun	0.42%
Jul	7.35%
Aug	7.03%
Sep	5.06%
Oct	5.25%
Nov	2.94%
Dec	0.66%
ALL	3.95%

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Table 1. MARKET INFORMATION: Population, Utilization, Producer Milk and Weighted Average Utilization Value (WAUV) in Consolidated Marketing Areas

MARKET	Population ¹ (millions)	Class I Utilization ² (percent)	Producer Milk ² (1000 lbs.)	WAUV ^{2,3} (per cwt)
Northeast	49.0	48.6	1,962,335	\$ 13.97
Appalachian	17.3	85.0	410,372	\$ 13.35
Florida	14.1	90.6	217,952	\$ 15.69
Southeast	26.9	85.6	482,499	\$ 13.60
Midwest	31.0	58.9	1,040,112	\$ 13.42
Upper Midwest	18.5	24.1	1,597,232	\$ 12.94
Central	21.5	50.1	868,443	\$ 13.29
Southwest	21.3	53.4	649,872	\$ 13.97
Arizona- Las Vegas	5.7	46.3	195,943	\$ 13.84
Western	3.2	32.5	304,129	\$ 13.14
Pacific Northwest	9.0	35.6	539,987	\$ 13.33
TOTAL	217.5	N/A	7,756,390	N/A

¹ Based on July 1, 1997 estimates.

² Based on October 1997 information, for plants which would be fully regulated under assumptions used in this decision.

³ Not a blend price -- shown solely for the purpose of showing impact of consolidation on utilization.